



International Test
of English Proficiency

iTEP[®] Business – TOEIC[®] Comparison Chart

	iTEP [®] Business	TOEIC [®]
Total Exam Time	<p>90 minutes for iTEP Business-Plus (all five sections);</p> <p>60 minutes for iTEP Business (Reading, Listening, & Grammar)</p>	<p>150 minutes for Standard TOEIC (Reading & Listening only);</p> <p>80 minutes for Optional TOEIC (Speaking & Writing)</p>
Skills Assessed	<p>Four skills, plus Grammar, directly evaluated: iTEP Business-Plus evaluates Reading, Listening, Grammar, Writing, and Speaking; iTEP Business tests Reading, Listening, and Grammar;</p>	<p>Four skills evaluated, BUT in two separate tests: Standard TOEIC evaluates Reading and Listening; Optional TOEIC evaluates Writing and Speaking; (Grammar not directly evaluated in either test)</p>
Target Age	Professionals (young adults and older)	Professionals (young adults and older)
Difficulty Level Tested	Tests at different difficulty levels	Tests at different difficulty levels
Purpose	<p>Business</p> <ul style="list-style-type: none"> ▪ Screen new hires for English language ability ▪ Qualify employees for assignments requiring English proficiency ▪ Assist in making job promotion decisions ▪ Evaluate return on investment of English teaching and training programs 	<p>Business</p> <ul style="list-style-type: none"> ▪ Recruit, place, and promote the most qualified employees ▪ Identify job-training requirements ▪ Assign employees to positions overseas
Price	\$89 (some variance by country and distributor)	\$170- \$225 (with some variance by test center, location, and type of test)
Test Delivery Format	iTEP Business-Plus delivered online; iTEP Business delivered online or paper-based	Standard TOEIC is paper-based; Optional TOEIC delivered online
Security	<p>Full security measures in place:</p> <ul style="list-style-type: none"> ▪ Tests can only be administered at secured iTEP Certified Test Centers ▪ Certified administrators on-site; ensure that photo IDs exist for each test-taker 	<p>Full security measures in place:</p> <ul style="list-style-type: none"> ▪ Tests can only be administered at secured ETS Certified Test Centers ▪ Certified administrators on-site; ensure that photo IDs exist for each test-taker
Grading	Multiple choice sections (Reading, Listening, Grammar) evaluated by iTEP Grader Software; Writing and Speaking sections evaluated by iTEP Graders- Native English-speaking ESL trained professionals;	Trained ETS graders evaluate the tests. Scores normally come from ETS, but some employers and schools provide the results
Scoring	<ul style="list-style-type: none"> • Overall score, as well as individual section scores, based on standardized rubric; • Scores range from 0 to 6, with .5 level increments; 	<ul style="list-style-type: none"> • Overall score, as well as individual section score, but scale is different for each test; • Range is 10 to 990 for Standard TOEIC, and 0 to 200 for Optional TOEIC;
Results Delivery Time	iTEP Business results available immediately; iTEP Business-Plus results, covering all 5 sections, returned within 5 business days	Time varies for Standard TOEIC; For Standard + Optional TOEIC, results take 3-4 weeks to receive

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